## Town of Winchendon



#### FISCAL YEAR 2017 BUDGET PRESENTATION TO THE BOARD OF SELECTMEN AND FINANCE COMMITTEE

Keith R. Hickey Town Manager

### Town Manager's Recommended Budget

- What's included in the budget book?
- Transmittal letter outlining proposals included in my proposed budget.
- A more detailed budget proposal by fund.
- Revenue information including cherry sheet revenues, local receipts and other available funds.
- School Indirect Cost calculations including supporting calculations.
- Budget PowerPoint presentation for the Board's review.

#### **Budget Priorities**

- Develop structurally balanced budget
- Maintain reasonable consistency in the tax burden to the Winchendon taxpayers
- Deliver an adequate level of critical services
- Eliminate the reliance of grant funds no yet approved to fund key departmental positions.
- Properly account for indirect costs to enterprise funds and school department.

#### **Budget Priorities**

Emphasis on services and priorities, then funding accordingly.

- Accurately predict the funding needs and sources enterprise funds to eliminate the risk of those funds ending the fiscal year in a deficit position.
- Increased transparency for costs of services

Sustainability

### Future Budget Goals

- Maintain structurally balanced budget from year to year
- Preserve critical services to improve/sustain quality of life for Winchendon residents
- Forecast revenues conservatively to increase/replenish reserves
- Replenish Stabilization Fund to 5% of budget (currently 3.8%)
- Establish Capital Stabilization Fund
- Create financial policies and adhere to them
- Pay down deficit legislation in accordance with State amortization schedule
- Continue to evaluate performance data to aid in future budgeting decisions

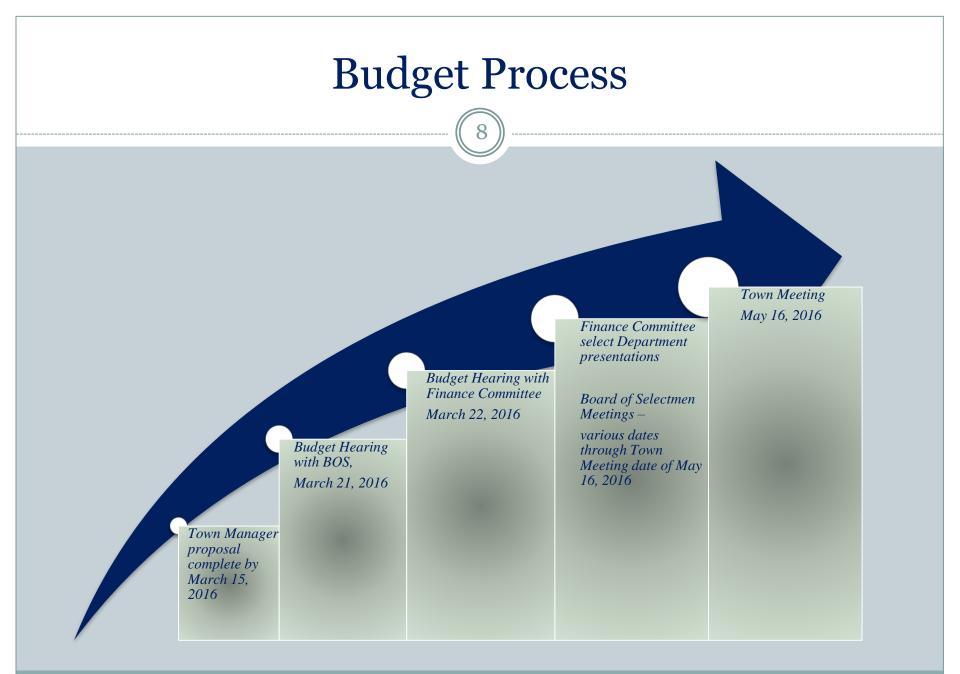
#### Future Budget Goals

- Manage long-term liabilities
- Properly plan for future expenditures that are known of now.
- Avoid relying on state and federal revenue sources that have not been awarded for fund appropriations.
- Explore opportunities to share resources with school, consider regionalizing services where appropriate.

#### Items Included in Town Manager Budget of Note

- An additional \$25,000 for Snow and Ice Removal
- Capital Purchases
  - School Security Upgrade
  - Replacement of Election Equipment
  - Replace Cardiac Monitors and Defibs.
  - EPA Drainage Compliance
- Staffing Proposals
  - Fully fund Community Development staff rather than partially funded by *anticipated* revenues.
  - Fully fund Council on Aging Director rather than partially funded by Robinson Broadhurst grant.
  - Hire part time administrative support staff for Fire Dept. to assume ambulance billing responsibilities.
  - Restore one Public Works employee from FY16 budget cuts.
- Modify Transfer Station Recycling to Single Stream

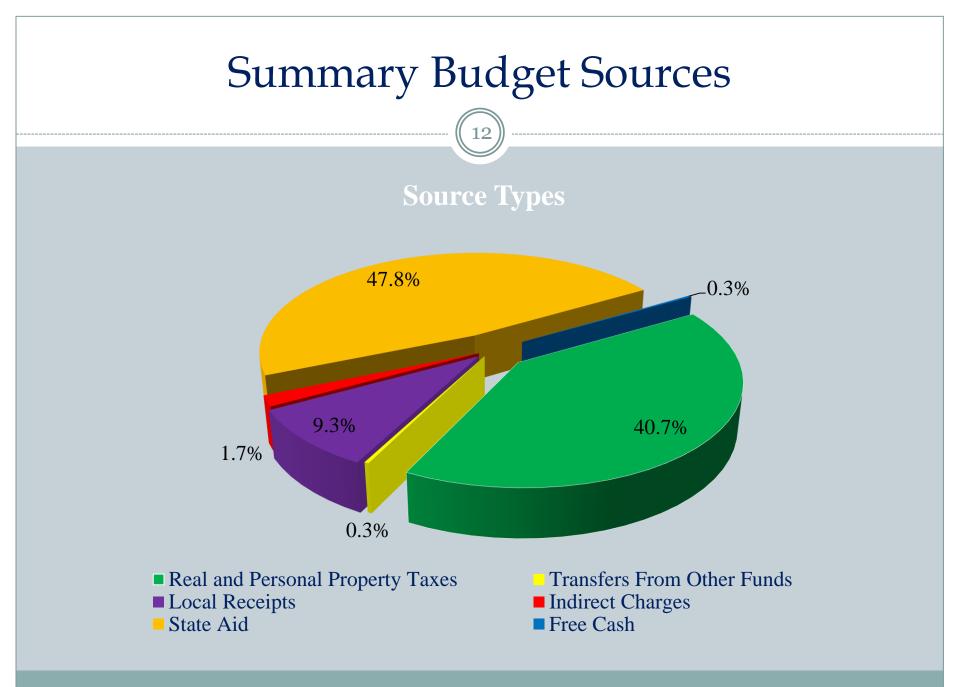
\$35,000 \$26,500 \$51,000 \$33,000



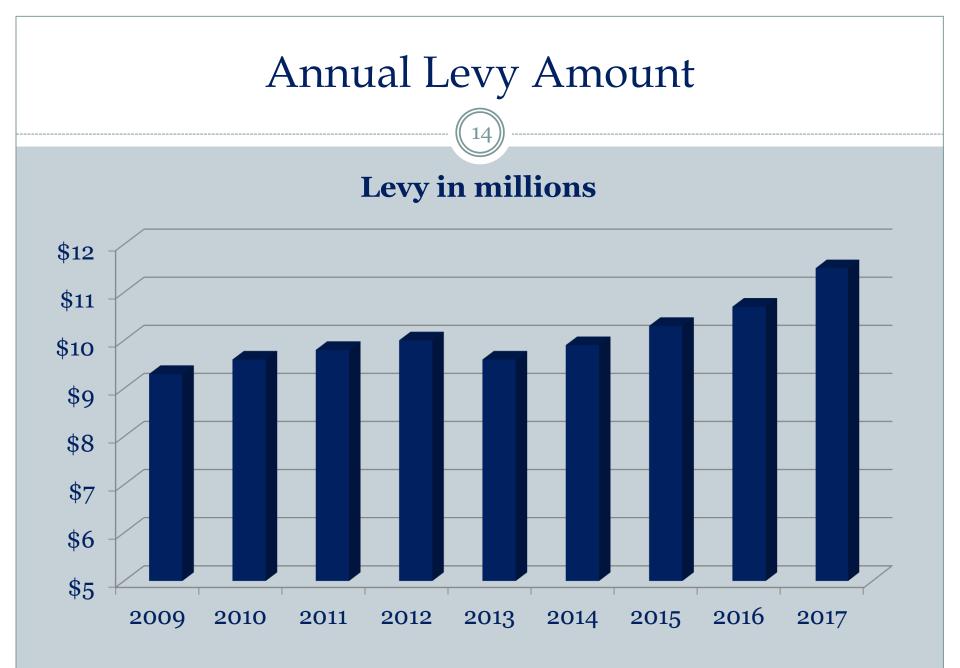
Budget Summary										
Budget Item		Amount								
Total Budget Sources	<u>\$ 28,264,303</u>									
Operating Budget	\$	28,194,303								
Allowance for Abatements		70,000								
Total Budget Uses	\$	28,264,303								

## BUDGET SOURCES (REVENUES)

Summary of Budget Sources										
Revenue Type	Amount									
Real and Personal Property Taxes	\$ 11,513,745									
State Aid	13,502,701									
Local Receipts	2,622,795									
Indirect Charges	470,029									
Transfers From Other Funds	82,426									
Free Cash	72,607									
<b>Total Budget Sources</b>	<u>\$ 28,264,303</u>									



Real and Personal Property Taxes										
LEVY COMPONENT	AMOUNT									
Levy Limit 2015	\$ 10,710,062									
Proposition 2 <sup>1</sup> / <sub>2</sub> % increase	267,753									
New Growth Estimate	80,000									
Debt Exclusions (Police Station, Library,										
Fire Truck)	455,930									
Maximum Allowable Levy 2016	<u>\$ 11,513,745</u>									



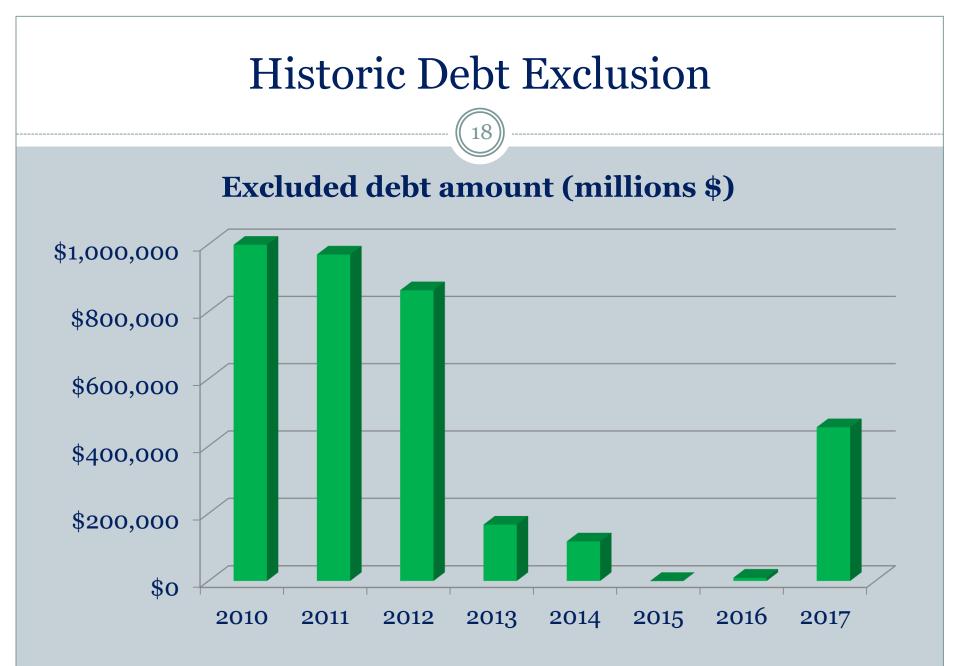
#### New Growth

- Estimate \$80,000
- Based on discussions with Assessor's Office and permit activity.
- Amount is conservative, based on permit activity and anticipated Planning Board approvals.
- Final amounts are not available until after the budget has been presented to Town Meeting; this could be subject to revision.



### Debt Exclusion

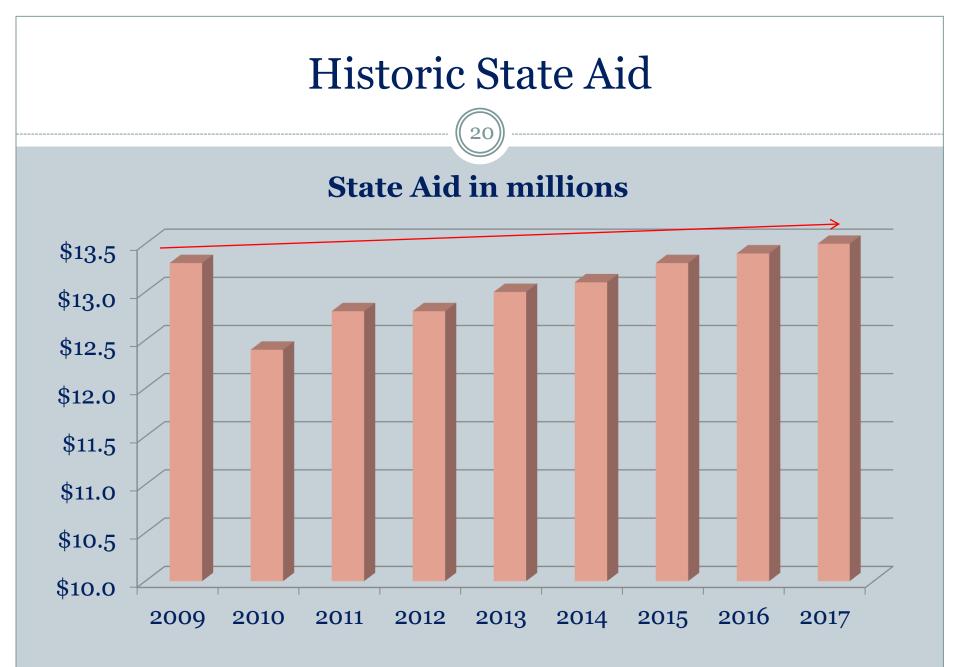
- One of Management's important goals is the adequate stewardship of municipal infrastructure.
- It is challenging for the Town to carry out a sufficient capital improvement plan without assistance from the taxpayer outside the boundaries of Proposition 2 1/2.
- This is accomplished through debt and capital exclusions, which, when approved by the voters, allows the Town to assess taxes above the Proposition 2 <sup>1</sup>/<sub>2</sub> limits set by law.
- Debt exclusion amounts for fiscal 2017 equal \$455,930. As mentioned earlier the debt exclusions are for the police station renovations, fire ladder truck, library access renovations and school generator.



#### State Aid and MSBA

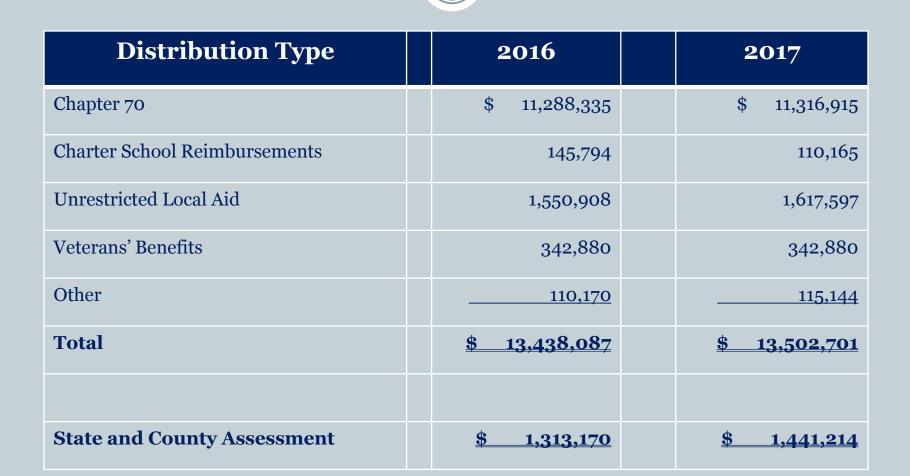
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- Estimated State Revenue Included in Governor's budget:
  - Governor has included state revenues of \$13,502,701 for Winchendon.
  - Governor's budget needs to be approved by both House and Senate Ways and Means.
  - Modifications to Winchendon's budget will be proposed if changes are made to the proposed Governor's budget. Future changes not expected to have significant impact on budget.
  - Amounts received from the State have increased by only 1.5% since 2009 while budget has increased 8.6%.



#### State Aid

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### Local Receipts

	22
Receipt Type	Amount
Motor Vehicle excise	\$ 1,096,760
Meals Tax excise	70,700
Penalties and interest	255,000
Payment in lieu of taxes	50,500
Licenses and permits	190,000
Fines and forfeits	25,250
Investment income	5,500
Departmental and Other	737,185
Medicaid reimbursement	191,900
<b>Total Local Receipts</b>	<u>\$ 2,622,795</u>

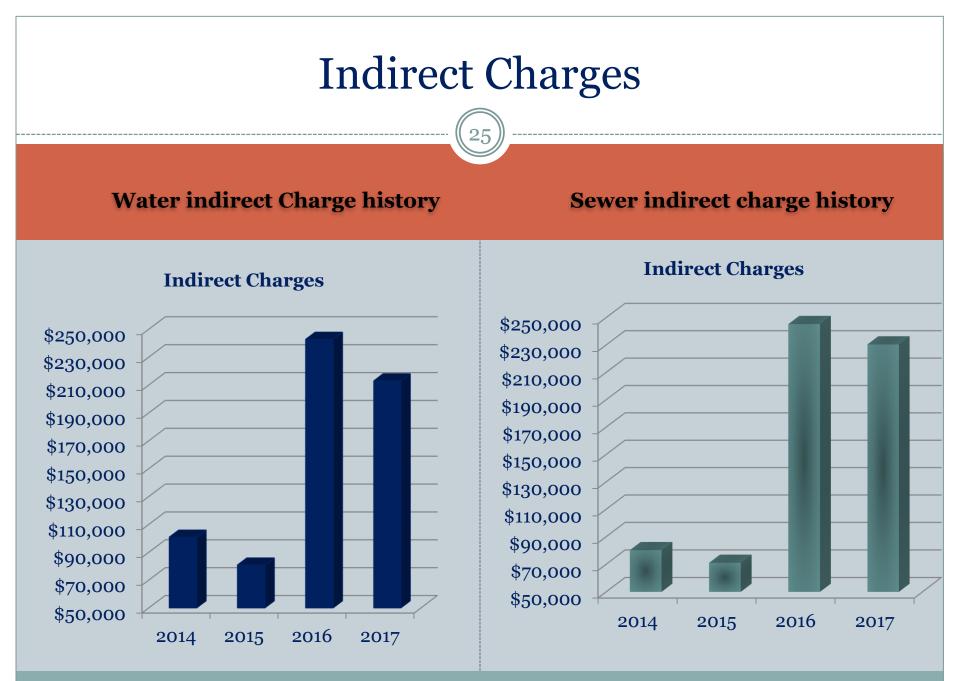
### **Indirect Charges**

#### What are they?

- Charges incurred by the General Fund on behalf of the Water, Sewer and Transfer Station Enterprise Funds.
- Allocated back to Water, Sewer and Transfer Enterprise Funds based on a reasonable and methodical allocation process.
- Includes administrative fees such as Accounting, Treasury, Collector, and Data Processing, employee benefits etc.

### Indirect Charges for FY17

- Water Indirect Costs \$212,854 (prior year was \$242,457) which represents 18.2% of the budget.
- Sewer Indirect Costs \$230,435 (prior year was \$248,302) which represents 17.0% of the budget.
- Transfer Station Indirect Costs \$26,740 (prior year was \$29,257) which represents 13.7% of budget
- Enterprise debt service is paid directly by the Enterprise Funds



#### **Transfers From Other Funds**

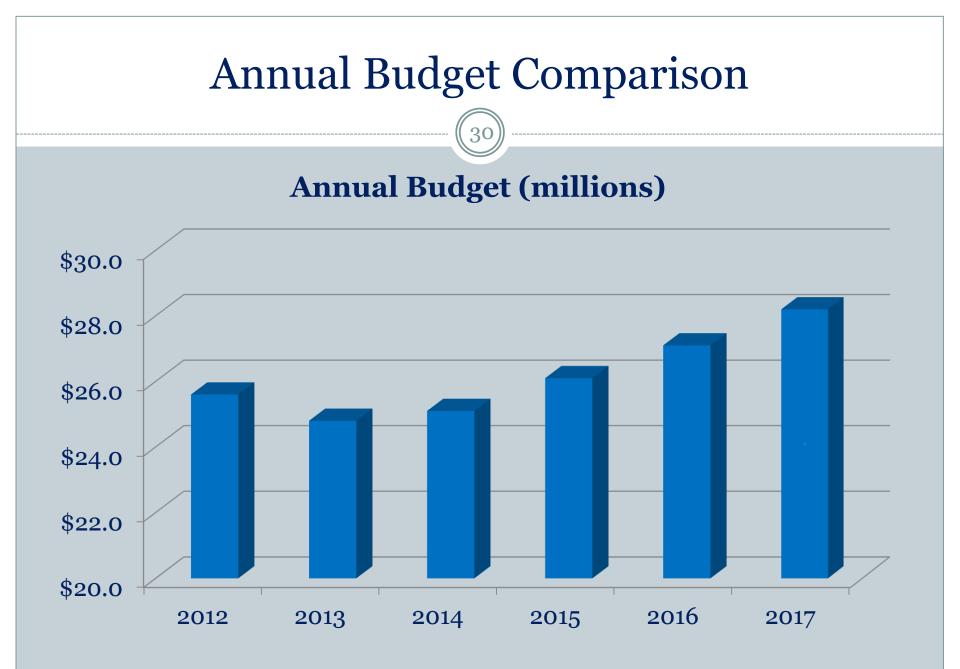
- Annually, amounts are transferred from various available funds to supplement the sources in the operating budgets
  - Stabilization infrastructure transfer of \$71,399 is used to offset the debt service associated with the landfill cover and other landfill associated costs incurred by the general fund
  - Cemetery trust transfer of \$3,060 subsidize a portion of the costs of the cemetery
  - Title V lien redemption transfers subsidize a portion of the debt service associated with the activity
- Free cash is the amount certified by the State in the prior year that is available for appropriation; the Town is using the entire amount of \$72,607 to subsidize the 2017 capital purchases in the operating budget

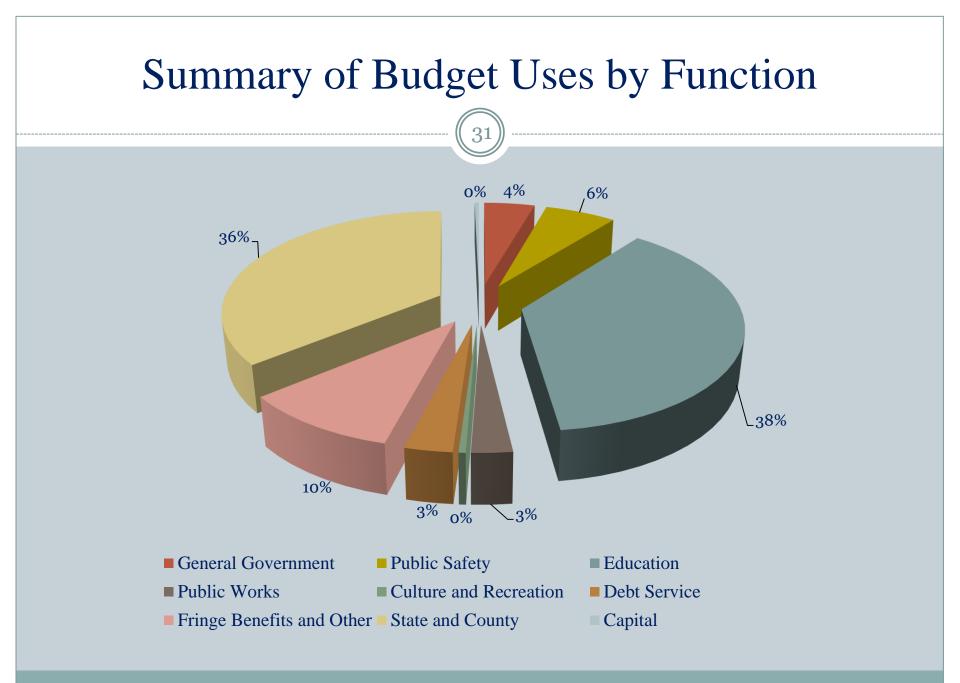
# BUDGET USES (APPROPRIATIONS)

#### Summary Budget Uses

		29			
Appropriation Function	2015 Budget	2015 Actual	2016 Budget	2017 Budget	Change
General Government	\$ 1,778,179	\$ 1,760,279	\$ 1,691,082	\$ 1,791,769	\$ 100,687
Public Safety	2,260,235	2,247,330	2,377,044	2,514,464	137,420
Public Works	976,895	989,138	1,084,929	1,021,966	(62,963)
Culture & Recreation	170,968	162,178	186,455	176,445	(10,010)
Education	15,202,247	15,196,580	14,986,999	15,160,106	173,107
Health & Human Services	690,860	685,313	698,371	722,092	23,721
Debt Service	579,807	579,768	644,647	1,189,529	544,882
Employee Benefits	3,369,145	3,500,526	4,139,881	4,031,218	(108,663)
Capital Articles	-	-	-	145,500	145,500
State & County	1,093,478	1,183,716	1,313,170	1,441,214	128,044
Total Budget Uses	\$ 26,121,814	\$ 26,304,828	\$ 27,122,578	\$ 28,194,303	\$ 1,071,725

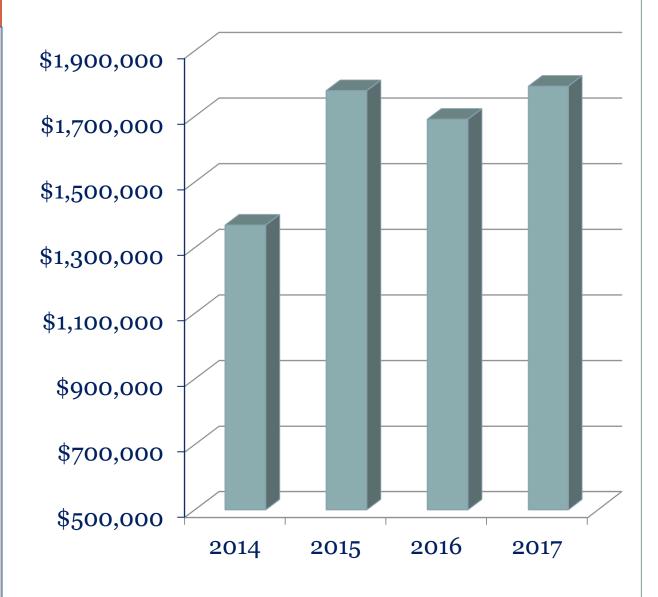
Summary does not include allowance for abatements, transfers out and deficits raised





#### **General Government**

- General Government represents the Town's administrative, executive and legislative activities. The function also includes property liability insurance.
- Objectives are to establish and enforce policy; collect all Town monies, account for all Town transactions and process all Town information.
- The Town Manager proposes increases to the General Government budgets in the amount of \$100,687, or 5.95% over the prior year. The majority of this increase is due to union negotiations and non union raises, installation of tax title software, additional elections, an increase in technology staff hours and additional staff in the community development office which will be offset by grant revenue. Budget levels approximate fiscal year 2015.



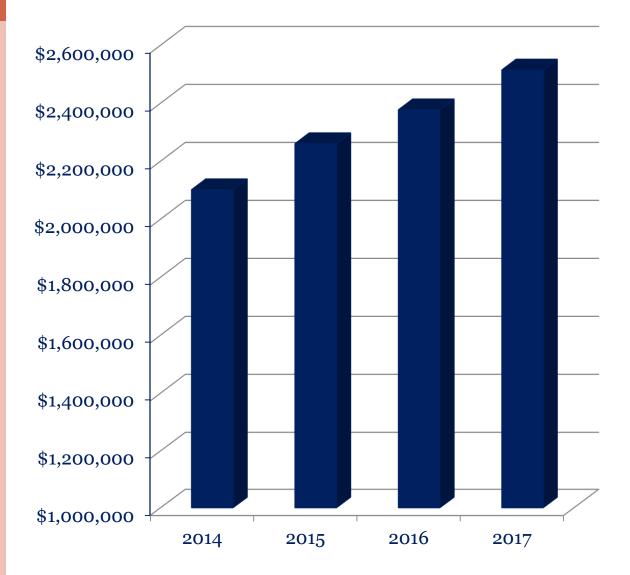
## General Government Detail



		201	4						2016		2017 Proposed		
Description		Budget		Actual	Budget		Actual		Budget		Budget		Change
General Government													
Selectmen	\$	33,683	\$	31,508	\$ 17,00	0	16,293	\$	23,054	\$	14,654	\$	(8,400)
Town Manager		277,671		280,110	<b>604,7</b> 1	.0	602,083		221,888		279,828		57,940
Finance Committee		2,860		1,747	1,90	50	1,930		160,660		124,485		(36,175)
General Government Special Articles		80,790		74,756	60,00	0	60,000		25,500		35,500		10,000
Accountant		86,469		98,867	128,48	32	126,206		143,061		143,615		554
Assessors		77,889		82,636	78,65	58	78,564		85,712		87,398		1,686
Treasurer		167,781		167,781	168,85	51	168,831		196,792		209,467		12,675
Audit		39,135		39,135	34,00	0	33,959		45,100		45,000		(100)
Legal		36,232		47,468	48,90	66	54,088		60,000		40,000		(20,000)
Data Processing		37,270		37,270	50,30	0	48,115		54,300		54,600		300
Technology		17,904		7,288	31,41	5	28,417		41,517		62,475		20,958
Communications Committee		33,500		18,241	25,00	0	22,592		32,900		29,800		(3,100)
Town Clerk		89,043		85,473	87,40	)4	87,022		90,248		92,905		2,657
Registrar of Voters		18,610		18,610	24,72	25	24,679		23,190		33,505		10,315
Conservation Commission		15,515		15,515	15,61	1	14,701		15,988		15,189		(799)
Planning Board		6,000		3,532	4,30	0	3,863		5,000		4,730		(270)
Zoning Board of Appeals		1,918		716	31	8	270		1,918		1,918		-
Community Development		53,073		49,191	54,45	51	53,039		92,790		131,915		39,125
Town Hall		115,268		114,396	117,89	8	109,950		120,798		116,125		(4,673)
Property and Liability Insurance		177,905		193,365	224,13	60	204,147		250,666		268,660		17,994
Other - balance deficit warrant		-		-	-		21,530		-		-		-
Total	\$	1,368,516	\$	1,367,605	\$ 1,778,17	'9	\$ 1,760,279	\$	1,691,082	\$	1,791,769	\$	100,687

#### **Public Safety**

- Public Safety represents the activities of Police, Fire, Ambulance services and Animal control.
- Objectives are to dedicate efforts to provide for the safety and welfare of the public through preservation of life, property and the environment; as well as provide community oriented law enforcement to protect life, property and maintain order.
- The Town Manager proposes increases of \$137,420, or 5.78% to the Public Safety budgets over the prior year. This is a result of contractual wage increases and the addition of part-time staff in the amount of \$71,568 for the Fire Department; Ambulance equipment of \$28,050; and operational expenses associated with the new Police Station of \$33,427. In addition police and fire diesel fuel and vehicle maintenance is now being charged to the police and fire budgets. An offsetting reduction will be seen in DPW.



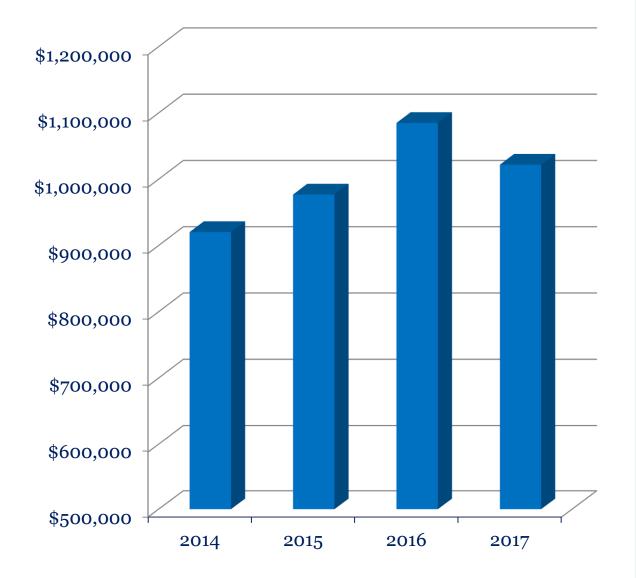
#### Public Safety Detail

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		201	4	2	2016	2017						
	Proposed											
Description	Budget		Budget Actual		Actual		Budget		Budget		(	Change
Public Safety												
Police Department	\$	1,088,339	\$ 1,146,534	\$ 1,075,441	\$	1,076,902	\$1,	194,646	\$	1,228,073	\$	33,427
Dispatch		199,586	209,941	222,085		221,848		217,051		220,551		3,500
Fire Department		618,707	682,273	761,815		759,380		742,709		814,277		71,568
Ambulance		57,550	58,296	63,100		54,294		73,200		101,250		28,050
Land Use		93,472	90,882	92,851		91,786		95,106		96,191		1,085
Emergency Management		4,877	1,952	4,943		3,470		4,952		4,952		-
Animal Control		39,000	39,527	40,000		39,650		49,170		49,170		-
Prior year bills		-	-	-		-		210		-		(210)
Total	\$	2,101,531	\$ 2,229,405	\$ 2,260,235	\$	2,247,330	\$ 2,	377,044	\$	2,514,464	\$	137,420

#### **Public Works**

- Public Works represents the activities of the DPW including; highway, engineering, forestry, cemetery, solid waste/recycling, street lighting, and snow and ice removal.
- The Town Manager proposes decreases of \$79,463 or 7.9% to the Public Works budgets over the prior year. This is primarily a shift of vehicle maintenance costs and diesel fuel to police, fire and COA along with the cost of shared employees being budgeted to the correct account.
- The Town receives approximately \$500,000 -\$700,000 annually from the State for roadwork through the Chapter 90 program, which helps keep capital costs in the budget at a reasonable level.



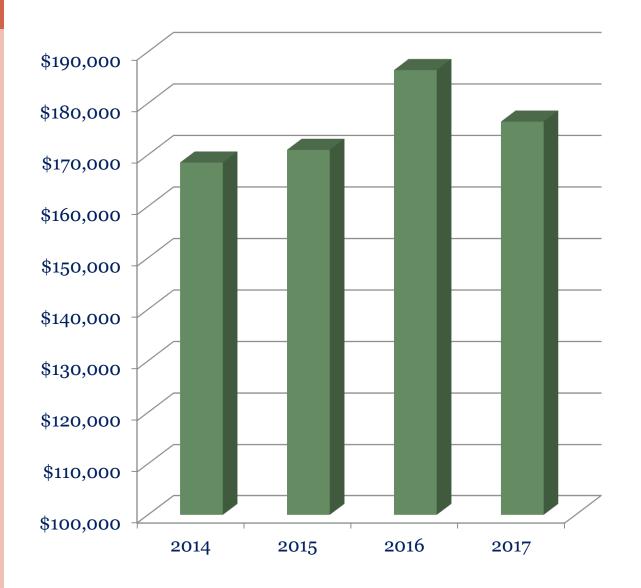
#### Public Works Detail



		201	4		2015					2016	2017			
											Proposed			
Description	Budget Actual		Actual	Budget Actual		Actual	Budget		Budget			Change		
Public Works														
DPW	\$	115,528	\$	115,651	\$	60,091	\$	57,796	\$	144,176	\$	141,400	\$	(2,776)
Highway Department		354,309		337,010		267,788		264,656		349,504		308,729		(40,775)
Fleet		172,941		283,037		225,537		223,361		246,675		209,173		(37,502)
Snow & Ice Removal		101,000		292,527		257,500		284,943		159,000		184,000		25,000
Street Lighting		58,500		48,983		62,000		56,912		65,000		58,000		(7,000)
Landfill		23,000		24,598		23,000		21,726		23,000		17,500		(5,500)
Cemetery		89,962		97,806		80,479		79,244		92,574		97,164		4,590
Tree Trimming		5,000		5,000		500		500		5,000		6,000		1,000
Total	\$	920,240	\$	1,204,612	\$	976,895	\$	989,138	\$ 1,084,929		\$	1,021,966	\$	(62,963)
											-			

### **Culture and Recreation**

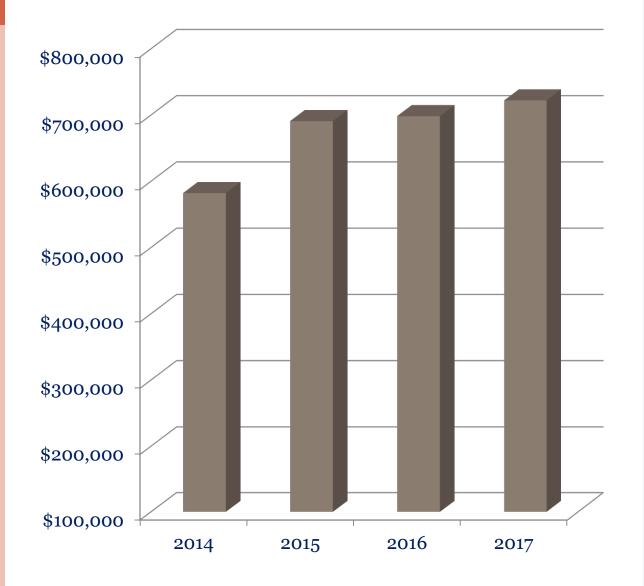
- Culture and recreation relates primarily to the activities of the Town Library.
- Objectives are to instill a love of reading and learning in children and adults by providing access to a world of ideas and information and in doing so, promote literacy, intellectual freedom, and encourage life-long learning.
- The Town Manager proposes essentially a level budget for Culture and Recreation as the only decrease relates primarily to a Library article in the prior year for approximately \$14,000 that is not recurring.



Culture and Recreation Detail														
		201	14			20	015			2016	—	2017 Proposed		
Description		Budget		Actual	]	Budget		Actual		Budget		Budget	(	Change
Culture and Recreation														
Public Library	\$	164,601	\$	164,601	\$	168,068	\$	159,568	\$	168,556	\$	173,545	\$	4,989
Library Special Article		-		-		-		-		13,999		-		(13,999)
Recreation		3,400		1,668		2,400		2,195		3,400		2,400		(1,000)
Historical Commission		500		500		500		415		500		500		-
Total	\$	168,501	\$	166,769	\$	170,968	\$	162,178	\$	186,455	\$	176,445	\$	(10,010)

### **Health and Human Services**

- Health and human services consists of the Board of Health, Council on Aging and Veteran's services
- Objectives are to protect health and provide essential human services to its citizens
- The Town Manager proposes an increase of \$23,721 or 3.4% over the prior year. This is primarily due to the Council on Aging salaries paid completely by the Town instead of a portion paid by the Robinson and Broadhurst Trust as was done in prior years. All other appropriations within this function are level with the prior year.



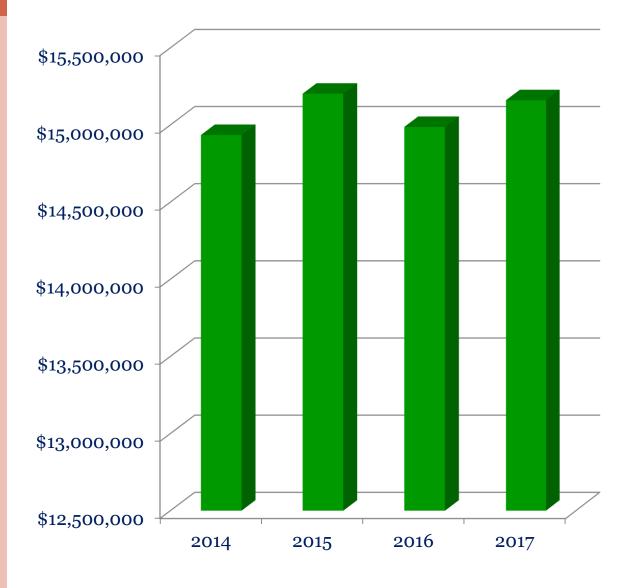
### Health and Human Services Detail



	2014		2015			2016		2017				
Description		Budget	 Actual		Budget		Actual	]	Budget		roposed Budget	 Change
Health and Human Sevices												
Health Department	\$	46,131	\$ 44,385	\$	48,370	\$	46,195	\$	49,337	\$	49,637	\$ 300
Board of Health		750	40		-		-		750		1,250	500
Visiting Nurse		8,500	6,375		8,500		8,500		8,500		8,500	-
Council on Aging		140,411	137,797		142,348		142,101		148,088		171,009	22,921
Veterans Service		386,390	467,807		491,642		488,517		491,696		491,696	-
Total	\$	582,182	\$ 656,404	\$	690,860	\$	685,313	\$	698,371	\$	722,092	\$ 23,721

### **Education**

- The community continues to view Education as a vital part of municipal services.
  Contributions, while a challenge, continue to meet net school spending requirements promulgated under the Education Reform Act of 1992.
  Contributions above this amount would not be sustainable in the current budget climate.
- The Town Manager proposes \$15.2 million for Winchendon school operations. The proposed amount reflects an increase of \$173,095 or 1.15% over the prior year. The Education cost center includes the Vocational assessment of \$877,890 which is consistent with the prior year and is not under Town control; and transportation costs which make up the majority of the special article of \$1,432,306. Education costs have remained fairly consistent over the past 4 years.



Education Detail										
	201	14	20	015	2016	2017 Proposed				
Description	Budget	Actual	Budget	Actual	Budget	Budget		Change		
Education										
School Budget	- \$ 13,011,316	\$ 13,682,695	13,133,950	\$ 13,128,950	\$ 12,721,380	\$ 12,846,644	\$	125,264		
School Articles	1,254,077	1,206,353	1,285,984	1,285,317	1,387,865	1,432,306		44,441		
Regional Assessment	666,218	666,218	779,205	779,205	874,554	877,890		3,336		
Other Regional Assessments	3,033	3,033	3,108	3,108	3,200	3,266		66		
Total	\$ 14,934,644	\$ 15,558,299	\$ 15,202,247	\$ 15,196,580	\$ 14,986,999	\$ 15,160,106	\$	173,107		

## **Education Ratios**

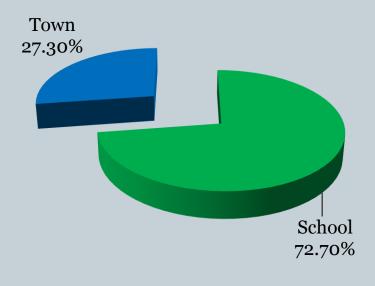
#### **TOTAL Educational Related Costs**

#### TOTAL EXPENDITURE COMPARISON

#### **Total School Costs**

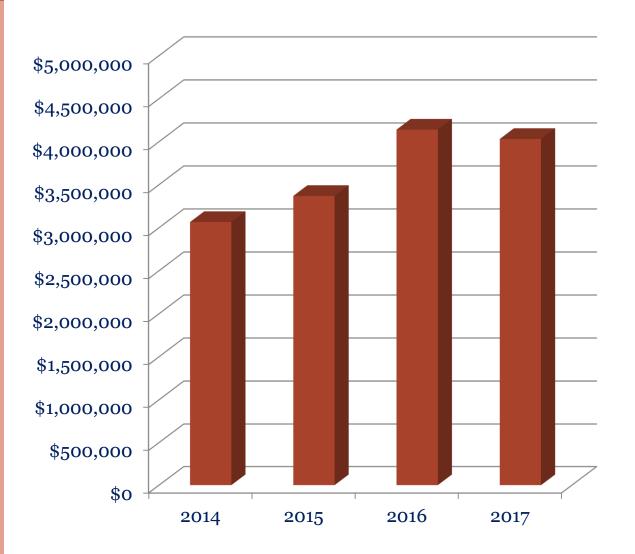
Town Manager proposed operating	\$ 12,846,644
Vocational Assessment	877,878
Indirect costs	3,688,556
School Retiree Health Insurance	359,869
School Choice	785,601
Charter School	585,960
Special Articles	1,432,306
Other regional assessments	3,266
Total School Costs	\$ 20,580,080
Funded from	
Chapter 70	\$ 11,316,915
Taxation	9,263,165
	\$ 20,580,080

#### **General Fund Expenditures**



### **Employee Benefits**

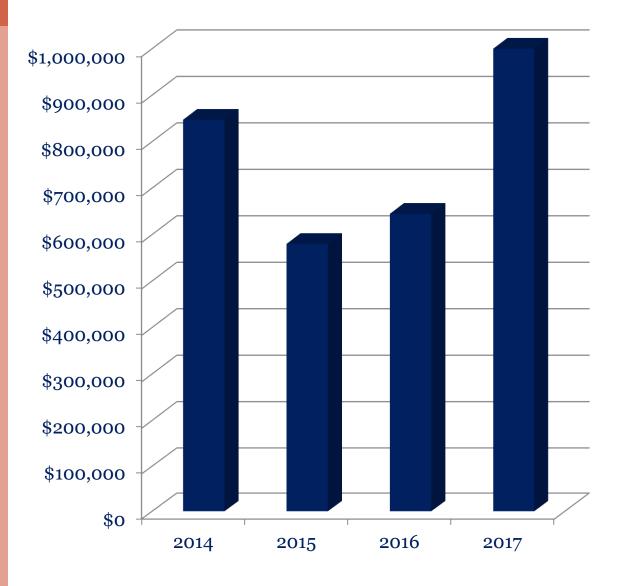
- Employee benefits include fixed costs related to payroll that consist of pensions, health insurance, medicare, unemployment and life insurance.
- The Town Manager proposes a level budget as reductions in unemployment offset increases in the statutory pension assessment which is out of the Town's control. Fiscal 2016 was the first full year the Town was premium based. Thus the increase in general fund appropriation from 2015 to 2016; however in 2014 and 2015 the Town was required to raise deficits incurred in the selfinsurance trust that are not reflected in these amounts.

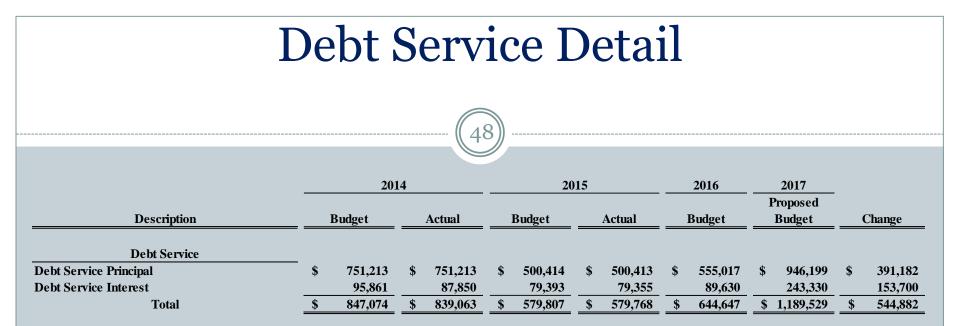


<b>Employee Benefits Detail</b>										
46										
	201	14	20	2016	2017					
Description	Dealars 4	A . 4	Denderset	A . 4	Deslard	Proposed	Channel			
Description	Budget	Actual	Budget	Actual	Budget	Budget	Change			
Pension and Fringe Benefits										
Retirement	\$ 958,573	\$ 979,582	\$ 1,125,350	\$ 1,125,127	\$ 1,237,027	\$ 1,328,215	\$ 91,188			
Workers' Compensation	98,372	170,453	175,339	175,339	187,386	177,000	(10,386)			
Unemployment	33,000	63,629	121,250	121,242	200,000	125,000	(75,000)			
Health Insurance	1,731,594	1,917,792	1,705,843	1,840,430	2,268,168	2,145,197	(122,971)			
Life Insurance	25,300	23,893	25,300	22,326	25,300	25,806	506			
Medicare	196,050	228,150	216,063	216,062	222,000	230,000	8,000			
Separation Benefits	22,625	22,625	-	-	-	-				
Total	\$ 3,065,514	\$ 3,406,124	\$ 3,369,145	\$ 3,500,526	\$ 4,139,881	\$ 4,031,218	\$ (108,663)			

### **Debt Service**

- Debt service represents the principal payback and interest costs associated with the Town's bond issuances.
- As discussed in a prior slide, 39.1% of these costs are debt excluded and outside of the normal operating budget.
- The Town Manager proposes an increase of \$544,882 which is in line with the fixed amortization schedules provided by the Town's debt advisors and reflects new debt issued for the police station, fire truck, library and generator.



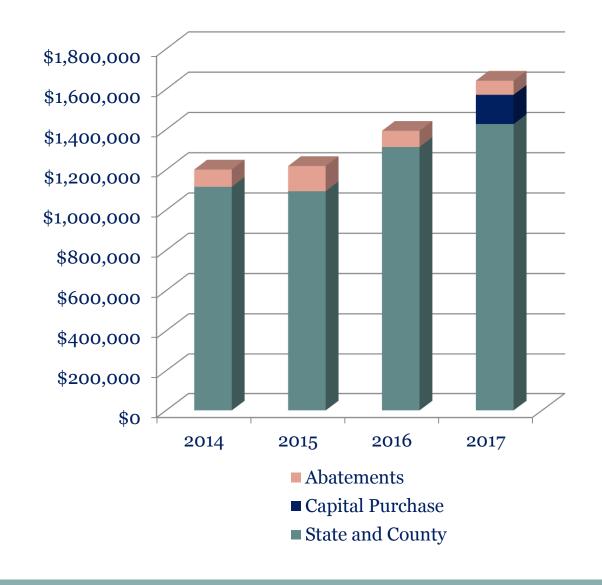


### **Other Budget Uses**

Reserve For Abatements are amounts raised on the tax recap to account for abatements that will be filed by the taxpayers. This is not included in the Town Meeting vote and is established at the discretion of the Assessors. For fiscal 2017 it has been estimated at \$70,000 which is consistent with fiscal 2016.

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- State and County Assessments are beyond the control of the Town Manager and assessed annually by the State. The amount included (\$1,427,292) is from the Governor's initial budget proposal.
- Capital purchases represent capital items purchased within the operating budget. The Town Manager is proposing to upgrade vehicles and equipment costing \$145,500 and these include school security system upgrades, replacement of electronic voting machines as well as purchasing new cardiac monitors and defibrillators for the ambulances



Other Budget Uses Detail													
		201	14			20	)15			2016		2017	
											]	Proposed	
Description		Budget		Actual		Budget		Actual		Budget		Budget	 Change
State Assessments													
State and County Assessments	\$	1,115,467	\$	1,051,178	\$	1,093,478	\$	1,183,716	\$	1,313,170	\$	1,441,214	\$ 128,044
Capital Purchases		-		-		-		-		-		145,500	145,500
Allowance for Abatements		85,882		73,758		125,322		80,411		77,599		70,000	 (7,599)
Total	\$	1,201,349	\$	1,124,936	\$	1,218,800	\$	1,264,127	\$	1,390,769	\$	1,656,714	\$ 265,945

# Proposed Water Fund Budget

- Even with the 6% water rate increase, the Water Fund revenues have not supported the approved budget over the past few years.
- Wages for a portion of the water employees have been historically budgeted for incorrectly in the General Fund. The FY17 budget properly accounts for Water payroll expenses.
- A recent inspection of the two water tanks revealed the inside lining of the tanks have been damaged due to ice forming in the tanks. The estimated repair for both tanks total \$180,000. I am recommending long term debt be issued for this repair.
- Also included in the Water Fund budget is \$60,000 for Winchendon's share of the capital expenses to maintain the water plant. This budget amount is an ongoing cost for the next 8-10 years.

# Proposed Water Fund Budget

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• To support the recommended budget the rate will need to increase to \$6.19 per hundred cubic feet

FY17 Funding Request	\$ 1,168,492
Water Retained Earnings	\$ (50,000)
Amount to be Raised by Water Rate	\$ 1,118,492
Annual Water Usage to Calculate Water Bill	18,070,940
Proposed Water Rate to Fund FY17 Budget per 100 Cubic Ft.	\$ 6.19
Existing Water Rate	\$ 5.06
Proposed Increase	\$ 1.13

## Proposed Sewer Fund Budget

- Wages for a portion of the sewer employees have been historically budgeted for incorrectly in the General Fund. The FY17 budget properly accounts for Sewer payroll expenses.
- The Sewer budget includes the replacement of an existing truck that is no longer roadworthy. The estimated cost of a new truck is \$55,000.

### Proposed Sewer Fund Budget

To support the recommended budget the rate will need to increase to \$9.11 per hundred cubic feet

FY17 Funding Request	\$1,3	52,500
Sewer Retained Earnings	\$ (1	00,000)
Fund Balance Betterment	\$ (2	70,000)
Amount to be Raised by Wastewater Rate	\$ 9	82,500
Annual Water Usage to Calculate Sewer Bill	10,7	82,000
Proposed Wastewater Rate to Fund FY17 Budget per 100 Cubic Ft.	\$	9.11
Existing Wastewater Rate	\$	8.03
Proposed Increase	\$	1.08

### **Proposed Transfer Station Budget**

- The Transfer Station Fund was established as a self supporting fund, similar to the Water and Sewer Funds. This fund also has run in a deficit over the past few years. In fact the Transfer Station fund received \$29,964 from the recent deficit borrowing to eliminate the deficit the fund had generated.
- The proposed Transfer Station budget is based on moving to single stream recycling in an effort to reduce costs and improve recycling rates. The Transfer Station staffing would be reduced from two to one employees and eliminate trucking costs to dispose of demolition and recycling materials.

# **Proposed Transfer Station Revenues**



Revenue Sources	A	ctual		Antici	pated	
	<u>FY14</u>	<u>FY15</u>		FY16		FY17
Trash Bag Sales-Large	\$ 72,356	\$ 67,085	\$	68,000		85,000
Trash Bag Sales-Small	\$ 15,244	\$ 15,760		15,600		23,400
Landfill Decals	\$ 41,975	\$ 46,166	\$	45,000		45,000
Demolition Materials	\$ 30,946	\$ 36,217	\$	34,000		34,000
Recycling	\$ 12,413	\$ 9,943	\$	11,000		11,000
Total Actual/Anticpated Revenue	\$172,934	\$ 175,171	\$	173,600	\$	198,400
Approved/Proposed Budget	\$185,083	\$ 185,083	\$	176,517	\$	195,398
Budget Surplus(Deficit)	\$ (12,149)	\$ (9,912)	\$	(2,917)	\$	3,002
		Fee Sche	dule			
				Current	P	roposed
	Trash Bag Sales-Large		\$	4.00	\$	5.00
	Trash Bag Sales-Small		\$	2.00	\$	3.00
	Landfill Decals		\$	50.00	\$	50.00
	Demolition Materials (pe	er ton)	\$	150.00	\$	150.00

### Assumptions Used for Proposed Transfer Station Fees

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#### **Assumptions Used in Revenue Assumptions**

	4	Actual	Anti	cipated
	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>FY17</u>
Number of Bags Sold/Estimated - Large	18,089	16,771	17,000	17,000
Number of Bags Sold/Estimated - Small	7,622	7,880	7,800	7,800
Landfill Decals	840	923	900	900
Demolition Materials (per ton)	206	241	227	227

# Conclusions

- Moving forward in an affordable and sustainable manner
- Responsible spending plan; maintaining quality services
- Continue collaborative efforts between Town and School; exploring additional opportunities
- Pursue regional opportunities
- Developing long-range facilities plan
- Consider centralizing services/contracting services where it makes sense



